



**W**estnet is active exclusively in the field of distribution of technological products in the Greek and Cypriot markets. Since its founding in October 2005, it has developed a strong presence in the distribution market, representing major multinational brands.

With the aim of providing high-quality solutions, Westnet's excellent structured operations, coupled with its mutual trust relations with its partners, mark the company's sustained dynamic growth in the technological-product distribution market.

Today, Westnet is among the top distribution companies in Greece and Cyprus, recognized for its competitive products and value-added services, as well as for the excellent service it provides to its customer base through all distribution channels.

Through international partnerships which bring to Greece the most advanced products in the fields of Computing, Mobility, Televisions, Cameras, Accessories and Gaming, and with a flexible structure that ensures reliability, Westnet has become a strategic partner for both customers and suppliers.

Westnet offers an integrated package of solutions which includes distribution and representation of technological products of top companies in the global market, such as **Asus, Canon, Corsair, Hitachi, HP, HPE, Huawei, Kodak, Lenovo, LG, Logitech, Microsoft, Phillips, Polaroid, Samsung, Sharp, Toshiba, TPLink, Trust**. At the same time, by monitoring international trends, it constantly expands its portfolio into new categories of products, with the aim of providing value to its partners.

In 2017, Westnet was named the "Leading Technology Supplier" at the "Retail Business Awards". This distinction was based on the criterion of high-quality traits which typify the entire customer/supplier relationship they attributed to Westnet through a survey conducted by the Athens University of Economics and Business, with the participation of Purchasing Managers of retail chains.

2017 was a milestone year for Westnet for an additional reason, as it marked the company's expansion into the Cypriot market.

In 2018 Westnet expanded its range to include the categories of home appliances and consumer batteries.

# DYNAMIC GROWTH IN THE DISTRIBUTION MARKET

## LEADING POSITION IN THE DISTRIBUTION OF TECHNOLOGY PRODUCTS

**2500+**  
CLIENTS

**11%**  
AVERAGE ANNUAL  
RATE GROWTH

**2018**

SALES  
**€101M**

EBITDA  
**€2,4M**